

Financial Planning Foundation

Financial Statements
March 31, 2017



July 20, 2017

Independent Auditor's Report

To the Members of Financial Planning Foundation

We have audited the accompanying financial statements of Financial Planning Foundation, which comprise the statement of financial position as at March 31, 2017 and the statements of operations and net assets and cash flows for the year then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*PricewaterhouseCoopers LLP
400 Bradwick Drive, Suite 100, Concord, Ontario, Canada L4K 5V9
T: +1 905 326 6800, F: +1 905 326 5339*

PwC refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Financial Planning Foundation as at March 31, 2017 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

PricewaterhouseCoopers LLP

Chartered Professional Accountants, Licensed Public Accountants

Financial Planning Foundation

Statement of Financial Position

As at March 31, 2017

	2017 \$	2016 \$
Assets		
Current assets		
Cash and cash equivalents (note 3)	244,738	173,342
Accounts receivable	8,525	952
Prepaid expenses	3,154	5,008
	<hr/>	<hr/>
	256,417	179,302
Capital assets (note 4)	77	188
Intangible assets (note 5)	259	686
	<hr/>	<hr/>
	256,753	180,176
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities	665	253
Advances from related party (note 6)	10,507	78
	<hr/>	<hr/>
	11,172	331
Net Assets		
Unrestricted	<hr/>	<hr/>
	245,581	179,845
	<hr/>	<hr/>
	256,753	180,176

Approved by the Board of Directors

Director

Director

The accompanying notes are an integral part of these financial statements.

Financial Planning Foundation

Statement of Operations and Net Assets

For the year ended March 31, 2017

	2017 \$	2016 \$
Income		
Financial Planning Standards Council (note 6)	10,000	50,000
Institut québécois de planification financière (note 6)	25,000	25,000
Donations - received and unreceipted (note 6)	44,954	43,946
Interest income	1,033	1,336
	<hr/> 80,987	<hr/> 120,282
Expenses		
Payroll and benefits	6,394	82,811
Audit	6,837	7,412
Consulting and creative	6,495	6,139
Bank service and credit card charges	1,576	1,612
Insurance	2,343	3,104
Office	13,859	5,863
Research grants (note 7)	(22,791)	-
	<hr/> 14,713	<hr/> 106,941
Excess of income over expenses before amortization	<hr/> 66,274	<hr/> 13,341
Amortization		
Capital assets	111	138
Intangible assets	427	853
	<hr/> 538	<hr/> 991
Excess of income over expenses for the year	65,736	12,350
Net assets - Beginning of year	<hr/> 179,845	<hr/> 167,495
Net assets - End of year	<hr/> 245,581	<hr/> 179,845

The accompanying notes are an integral part of these financial statements.

Financial Planning Foundation

Statement of Cash Flows

For the year ended March 31, 2017

	2017 \$	2016 \$
Cash provided by (used in)		
Operating activities		
Excess of income over expenses for the year	65,736	12,350
Items not affecting cash		
Amortization of capital assets	111	138
Amortization of intangible assets	427	853
	<hr/> 66,274	<hr/> 13,341
Changes in non-cash working capital balances related to operations		
Accounts receivable	(7,573)	218
Prepaid expenses	1,854	(1,285)
Accounts payable and accrued liabilities	412	(2,412)
	<hr/> 60,967	<hr/> 9,862
Financing activities		
Advances from related party	10,429	(30,966)
	<hr/> 10,429	<hr/> (30,966)
Increase (decrease) in cash and cash equivalents during the year	71,396	(21,104)
Cash and cash equivalents - Beginning of year	173,342	194,446
Cash and cash equivalents - End of year	<hr/> 244,738	<hr/> 173,342

The accompanying notes are an integral part of these financial statements.

Financial Planning Foundation

Notes to Financial Statements

March 31, 2017

1 Purpose of the organization

Financial Planning Foundation (the Foundation) was incorporated without share capital under the Canada Corporations Act on October 14, 2004 as a not-for-profit organization. On September 24, 2014, the Foundation was granted continuance under the Canada Not-for-profit Corporations Act.

The Foundation's mandate is to develop and promote financial planning research and education for the benefit of financial and allied professionals, education providers and the Canadian public.

The Foundation is a registered charitable organization under the Income Tax Act (Canada) and as such is exempt from income taxes.

2 Summary of significant accounting policies

Basis of accounting

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) (Part III of the Chartered Professional Accountants of Canada Handbook), as issued by the Canadian Accounting Standards Board applied within the framework of the accounting policies summarized below.

Cash and cash equivalents

Cash and cash equivalents consist of cash deposits and guaranteed investment certificates with a maturity of 90 days from the date of acquisition.

Capital assets

Capital assets are recorded at cost less accumulated amortization. Amortization is provided at rates and bases designed to amortize the cost of capital assets over their estimated useful lives as follows:

Office equipment	20% declining balance
------------------	-----------------------

Intangible assets

Intangible assets are recorded at cost less accumulated amortization. Amortization is provided for at rates and bases designed to amortize the cost of intangible assets over their estimated useful lives as follows:

Computer software	30% declining balance
-------------------	-----------------------

Financial Planning Foundation

Notes to Financial Statements

March 31, 2017

Impairment of long-lived assets

The Foundation reviews its long-lived assets for impairment. An impairment charge is recognized for long-lived assets, including intangible assets, whenever events or changes in circumstances cause an asset's carrying value to exceed the total undiscounted cash flows expected from its use and eventual disposal, as determined by valuation. The impairment loss is calculated as the difference between the fair value of the assets and their carrying value, if any.

Revenue recognition

The Foundation follows the deferral method of accounting for donations. Contributions received in respect of future events are deferred until the related expenses are incurred.

Unrestricted donations are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Financial instruments

Financial instruments are recorded at fair value on initial recognition. Financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instrument at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized on a straight-line basis.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Foundation determines whether there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Foundation expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value. Impairments are recognized through the use of an allowance account, with a corresponding charge in the statement of operations and net assets.

It is management's opinion that the Foundation is not exposed to significant liquidity risk, interest rate risk, credit risk, market risk and foreign currency risk.

Use of estimates

The preparation of financial statements in accordance with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and operating costs during the reporting period. Actual results could differ from those estimates.

Financial Planning Foundation

Notes to Financial Statements

March 31, 2017

3 Cash and cash equivalents

	2017 \$	2016 \$
Cash balance with financial institution	112,417	42,006
Guaranteed investment certificate	132,321	131,336
	<u>244,738</u>	<u>173,342</u>

4 Capital assets

Capital assets consist of the following:

	2017		2016	
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Office equipment	1,085	1,008	77	188

5 Intangible assets

Intangible assets consist of the following:

	2017		2016	
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Computer software	6,106	5,847	259	686

6 Related party transactions

All related party transactions are in the normal course of operations and are measured at their exchange amount, which is the amount of consideration established and agreed to by the related parties.

During the year, Financial Planning Standards Council (FPSC) contributed \$10,000 (2016 - \$50,000) to the Foundation in addition to providing management and administrative services. FPSC will assess its support of the Foundation on an annual basis.

Amounts payable to FPSC of \$10,507 (2016 - \$78) are non-interest bearing and due on demand.

FPSC's management continues to assist the Foundation with the administrative functions and has one seat on the Foundation's Board represented by FPSC's Chief Executive Officer (CEO). Accordingly, FPSC has significant influence over the Foundation.

Financial Planning Foundation

Notes to Financial Statements

March 31, 2017

During the year, the Foundation received \$25,000 (2016 - \$25,000) from Institut québécois de planification financière (IQPF) as a part of IQPF's pledge to make annual contributions to the Foundation totalling \$125,000 over five years ending June 30, 2018. IQPF's CEO is also a member of the Board of the Foundation.

7 Research grants

Beginning in fiscal 2013, the Foundation developed a research granting program to support financial planning research in Canada and has committed to fund York University for two projects over two years. During the year, the Foundation was advised that one of the funded projects would not be completed and that the Foundation will be refunded \$22,791 (2016 - \$nil). As at March 31, 2017, \$18,000 has been received and the remaining balance of \$4,791 was included in accounts receivable.

8 Economic dependence

The Foundation receives funding from FPSC and IQPF that accounts for approximately 12% (2016 - 42%) and 31% (2016 - 21%), respectively, of income for the year ended March 31, 2017.